



## State of the Art Digital Transformation

Salford City College, formed by the merger of three separate colleges across five sites, faced the challenge of managing different IT infrastructures and outdated hardware. Chess added value by implementing a centralized end user computing solution, replacing aging desktop hardware, and launching new DLZs in line with the college's IT strategy.

Assessing the IT estate across all sites was crucial for initiating the digital transformation project involving implement a centralised end user computing solution, replace aging desktop hardware across all five sites and launch new Digital Learning Zones (DLZ's) in line with new IT strategy.

### The Business Challenge:

With five outstanding centres, Salford City College pride themselves on their high values, quality standards and excellent facilities. Their mission is to 'Inspire and empower people to create and take opportunities to enrich lives through learning' and this year sees a huge focus on making that happen through cutting edge digital resources.

 Sector **Education**

 People **500+**

Solutions

**Microsoft 365 & IT  
Infrastructure Package**

As part of their £9m investment into developing their centres and with our help, Salford City College have launched a number of high-tech and highly exciting (DLZs) across their sites, for the start of September term 2016.


They wanted to make sure their quality of service for students working remotely was just as good as the service they offered for their students on campus.

## The Solution

Working in partnership with Salford City College, our learnings and recommendations were used to shape the overall strategy, implementation plan and budget allocation, even down to determining what aspects of the project could be CapEx Vs. OpEx.

Our team of experts lead presentations to both the IT team and Senior Leadership Team (SLT). It was clear from the start that we had become a trusted strategic ICT partner.

Salford City College wanted to launch their new DLZs for the start of term, with less than five weeks and five separate sites, this was a truly ambitious plan. We produced water tight project plans and streamlined operations by preparing equipment off-site and delivering to secure locations with minimum packaging. We put contingencies in place and had extra support staff on stand-by so even when we were hit by unforeseen building delays, our dedicated team worked around the clock into the evenings and weekends to ensure the schedule stayed on track.



**“Significant changes were required, with limited finances and an extremely short deadline. However, this large-scale brief was achieved within budget and met the deadlines.”**

Deborah Millar- Director of Digital & IT Services, Salford City College

## The Outcome

The DLZs allow students to share and collaborate via Canvas and Cloud services offered by Microsoft Office 365's platform.

The sophistication of facilities means the college can now support any device, breaking the mould in traditional learning environments and enabling a Bring Your Own Device strategy (BYOD), a first if it's kind within the education sector in Greater Manchester.

Our engagement started with a strategic review of the College's IT Services; including a detailed health-check of the IT infrastructure and systems together with a high-level skills analysis. This resulted in the joint development of an IT Strategy and a three-year investment plan; and with Salford City College's drive to be the best, we embarked on a challenging Digital Transformation plan starting with the DLZ.

# How Chess helps businesses make their IT Efficient

As one of the UK's leading independent and trusted service providers, Chess brings in-depth knowledge and expertise to help make IT more efficient and reduce your costs.

Whether your goal is to **work better together**, **connect your people**, **protect your data**, **grow your business** or **reduce your costs**, our solutions are designed to help.

We're extremely proud that our people voted us No.1 in 'The Sunday Times 100 Best Companies to Work for' list 2018, and we continue to celebrate more than ten years in the top 100.



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