

# Nextivity Cel-Fi Pro and Pro X Sales Guide



## What is Nextivity Cel-Fi

Nextivity Cel-Fi Pro is a mobile repeater which improves coverage for all or part of a building.

## How does it Work?



Cel-Fi PRO improves 3G and 4G mobile service, eliminating dead zones and dropped calls across four (4) concurrent bands, Cel-Fi PRO covers up to 1,200 m<sup>2</sup> (approximately 13,000 sq. ft. of indoor space per system.

Cel-Fi PRO systems feature an LCD colour interface, are fully self-contained and self-configuring, and require no network backhaul,

Customers simply plug it in to boost indoor mobile coverage.

A Cel-Fi Pro consists of 2 units the Network unit (NU) and the Coverage unit (CU). The NU receives the mobile signal, amplifies it and then sends it to the CU; (via wireless or optional Cable). The CU then broadcasts the mobile signal inside the building.

If a signal is not available inside the building, then an external antenna or the Cel-Fi Pro X Cable adapter can be used to provide a more flexible solution.

## 4 easy steps to coverage

Find the best mobile signal	Place the Network Unit (NU)	Place the Coverage Unit (CU)	Register Device
Use your phone to find the best mobile signal. Typically you will get the best signal near a window.	Place the NU in the location where you get the best mobile signal.	Place the CU in the location where you need improved coverage.	Devices need to be registered before use via the <a href="#">Cel-Fi WAVE</a> app. Once registered your CU will now provide mobile signal.



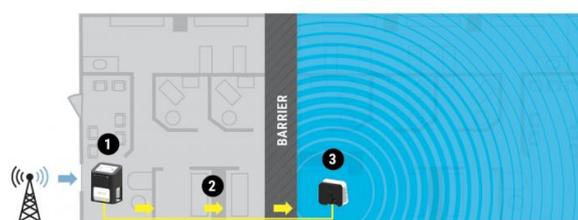
## Antennas & Accessories



As well as a range of external Antennas, Nextivity offer the Cel-fi Pro x a cable adapter sleeve that allows the Cel-Fi PRO unit to link across greater distances or through (RF blocking) obstacles. The accessory works with any Cel-Fi PRO, in locations where the standard wireless system link is challenged.

The Cel-Fi PRO X connects the Cel-Fi PRO Network Unit to the Cel-Fi PRO Coverage Unit using a completely passively coupled sleeve, which uses the cable for communications.

Cel-Fi PRO X opens up new opportunities for using Cel-Fi PRO Smart Boosters, when other solutions fail. Cel-Fi PRO X



- 1 NETWORK UNIT**  
receives a signal from a tower
- 2 CABLE CONNECTION**  
sends signal past barrier
- 3 COVERAGE UNIT**  
creates an indoor signal

enables mobile coverage into hard to reach places by allowing the Cel-Fi Coverage Unit to be placed much further from the Network Unit, or allowing the Units to connect when their normal RF link signals cannot penetrate through structures.

## Customer Considerations

Customers need to be aware that Cel-Fi is not suitable for all applications. A rule of thumb is that the customer needs at least 1 bar of signal somewhere in the building and that the construction of the building will not hinder transmission between the NU and CU, if this is the case then the Pro-X will need to be used. If there is no signal anywhere in the building, then the Cel-Fi is not appropriate. In this case then an external antenna or the Cel-Fi Pro X add on maybe appropriate.

NET CS can provide an installation support service and also provide additional advice and guidance to customers, if required.



## How can a customer buy one?

- As Cel-Fi is a coverage product, customers should raise a coverage request with their Vodafone Partner.
- Vodafone Partner will fill in the Solution Design Resource Request Form (below).
- Partner passes completed form back to their Business Partner Manager, who will pass into the Solution Design team.
- A Vodafone Solutions Consultant will then evaluate the request.
- If applicable, the Solutions Consultant will provide the Vodafone Partner with a referral to Net CS who will take the order and handle all logistics and support.
- The Vodafone Partner will buy on behalf of their customer, using the referral code VPS2018 for a £50 discount.

## Sales Process

### Fulfilment Model

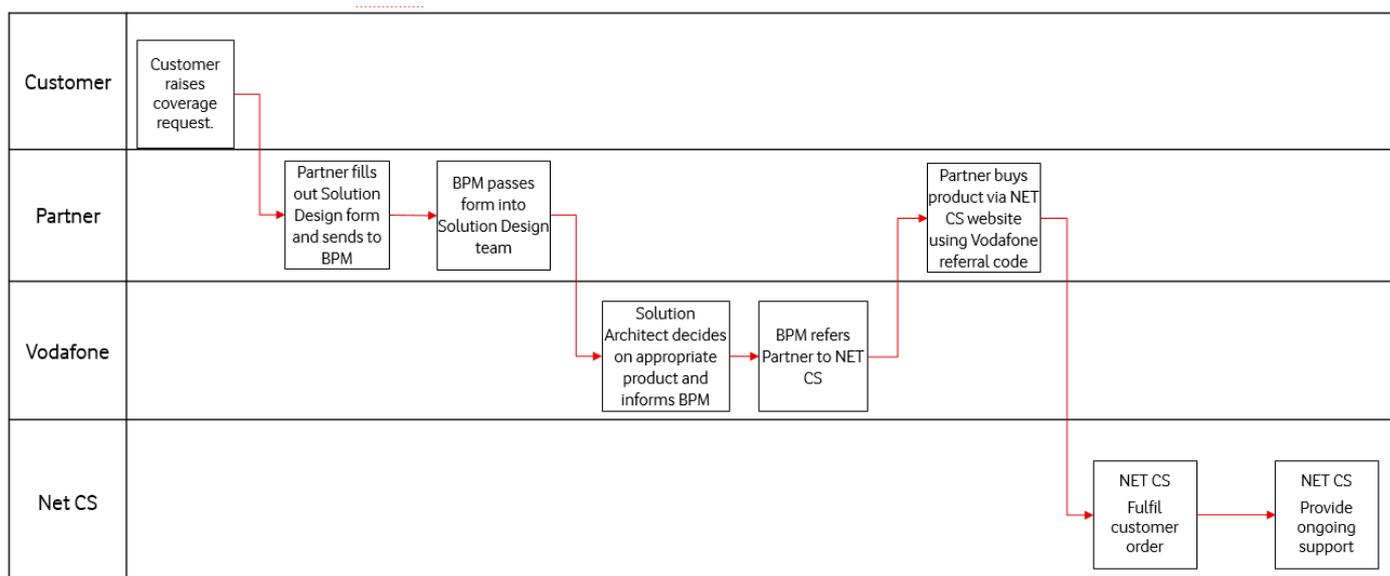
Vodafone will not sell Cel-Fi directly

We have selected NET CS as our delivery partner. They will:

- Host the Website
- Take orders
- Deliver product and service
- Provide support for faulty units.
- Bill end users



## How to Order



- NET CS Contact details:
  - Email: enquiries@netcs.eu
  - Phone: +44(0) 1276 854440
- Website:
  - <https://shop.netcs.eu/> using Referral code: VPS2018

## Compatible price plans and products

This product will work with any handset or tariff that is supported by 3G or 4G networks

## For more information

Nextivity have a number of channels where you can get more information

<https://www.youtube.com/user/celfibooster>

<https://plus.google.com/u/0/+Cel-fi>

<https://www.facebook.com/5bars>



NET CS (our UK partner) have comprehensive information on their website

<https://shop.netcs.eu/>

**Please note:**

**Cel-Fi-PRO is a third party solution sold by Vodafone's partner, Net CS.**

**Vodafone doesn't sell the solution or provide any warranty or assurance in respect of it or its effectiveness in any particular environment. Customers need to satisfy themselves that it is suitable for their specific requirements before purchase.**