



# Be Mobile First

Helping You Connect Your  
People & Reduce Your  
Costs



# The Future is Mobile

Whether in the office, homeworking, with customers or on the move, we need to be contactable at all times. In the UK, we spend more than £3.5bn a year on business mobiles\* – but it's estimated that some businesses are spending nearly double what they should be.

There is a huge range of tariffs and bolt-ons, handsets and tablets, leasing and purchasing options and working out what your business really needs, and where to find it, is time consuming, difficult and potentially costly.

Our specialist mobile team at Chess has strategic relationships with the UK's major

networks and substantial buying power. We compare options to ensure we find the right solution for you, negotiating on your behalf with the key networks, ensuring you get not only the best service for your needs, but also the best price.

# Benefits of Chess Mobile

## Advice

Partnering with Chess means you benefit from 15 years of in-depth industry experience and the strategic relationships that we have with the UK's major networks. We know that mobile coverage can vary from area to area, and we'll advise you on which network will suit you best, depending on your location. We'll be able to identify the best plans, tariffs and handsets for your business.

## Manageability

Our work patterns are still changing, which can make managing your mobile solution a challenge. It's important to be able to add users and devices at any time, as people are able to travel again, visiting customers and clients, different sites and offices. You can also choose the billing method that you prefer, whether that's Chess billing, or network billing.

## Cost

The mobile market is highly complex, and it's often hard to figure out which plans best suit your business. As a result, many companies end up paying more than they should. Our Chess specialists work with you, analysing your costs to create your tailored plan, with competitive, cost-effective plans and tariffs and a range of leasing and purchase options.

## Security

So much business is now done using mobile devices, improving our efficiency and productivity. The downside? The increased risk that sensitive, valuable data may be lost, either through a deliberate hack, or simply by accident or error. Chess can help protect you, with simple, network agnostic Mobile Device Management solutions, giving you centralised control and remote access so you can restrict features, reduce data usage and wipe devices.

## Choice

All businesses are different. We work with leading network providers, offering a wide range of device, tariff and contract and payment options, so we'll be able to tailor plans that suit your specific needs and requirements. However, it doesn't stop there. we can keep you connected with a range of MiFi options, and much more.

## Flexibility

When it comes to mobile, there really is no one size fits all solution. We know that businesses can change very quickly, and you'll need a mobile strategy that will suit you not just today, but in the future, too. With Chess, you can take out a contract that is as short as 30 days, right up to 36 months. And when you've chosen what you need, you can be confident of a speedy delivery.

# Connect Your People with Devices

From new releases to familiar favorites from Apple and Samsung, there's a handset to suit everyone, with business focused options including rugged devices and 5g enabled handsets.

## **Chess can advise on the best options, depending on:**

- Job role and needs
- Required features
- Memory and performance



# Connect Your People

## With Mobile Data and MiFi Devices

Home and remote working brings a number of challenges. Among the key considerations are poor broadband at home, no dedicated business connection, or extra charges for exceeding data limits. With mobile broadband, you can work anywhere there's a 3G, 4G or even 5G connection. It's more secure than wifi, as all data is encrypted, and with VoIP technology, costs are reduced, particularly for calls to international or higher cost numbers.

### Chess can advise on:

- Mobile broadband, included unlimited plans
- Sim only and shared data allowances
- MiFi and mobile broadband dongles





# Connect Your People

## with IoT and M2M

The Internet of Things (IoT) and Machine to Machine (M2M) networking are revolutionising businesses, enabling direct point-to-point connectivity and communication.

### Chess can advise on:

- Improving business operations
- Managing applications remotely across the internet
- Automating communications between devices



# Reduce Your Costs

## With Simplicity: Handset Leasing Solutions

Chess have partnered with one of the UK's leading business finance providers to bring you a fast, simple and cost-effective hardware leasing solution.

### Simplicity is:



#### Fast

No waiting.  
You'll receive your  
equipment straight away



#### Predictable

No upfront expenditure,  
spreading your costs  
with affordable, fixed  
monthly payments.



#### Flexible

Easy upgrades with the  
option to upgrade before  
end of lease term, separate  
to the Airtime agreement.



# About chess<sup>®</sup>

The logo icon for Chess, featuring three stylized spheres in blue, green, and orange, connected by thin lines, positioned to the right of the word 'chess'.

Chess is one of the UK's leading independent and trusted technology service providers, employing 300 skilled people across the UK, supporting over 20,000 organisations.

By leveraging world-class technology, Chess helps you to connect your people, protect your data, grow your business, reduce your costs and work better together, which means your business, your people and your customers can thrive. At Chess, we're passionate about our unique culture and our continuous investment in our people to be industry experts.

We're extremely proud that our people voted us No.1 in 'The Sunday Times 100 Best Companies to Work for' list 2018, and we continue to celebrate more than ten years in the top 100.








**We help you**

Work Better Together

## **Contact Our Team**

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